# ACCESS TO THE FUTURE
## MARCH 22 - 25, 2020 – AGENDA

| SUNDAY, MARCH 22 | | PRESENTERS | ROOM | FLOOR |
|---|---|---|---|---|
| All Day | Arrivals | | | |
| | Dinner at Leisure | | | |

| MONDAY, MARCH 23 | | PRESENTERS | ROOM | FLOOR |
|---|---|---|---|---|
| am | Arrivals | | Omni Barton Creek | |
| 8:00am | Registration Desk | | Wildflower Atrium | Main Level |
| 8:00am - 4:00pm | **Partner Meetings**<br>Meeting requests have been confirmed by your Partner Manager. | | Houston | Main Level |
| | **Partner Videos**<br>We'd be delighted to capture a few comments from our Titanium Black Partners and Global Distributors. The video clips will be used at Dell Technologies Word and for Social Media. | | Shoal Creek C | Main Level |
| 9:00am - 12:30pm | **Golf**<br>Please arrange golf Tee-Times through your Partner Manager. | | | Coore Crenshaw's Course |

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## MONDAY, MARCH 23  (CONTINUED)

| | | PRESENTERS | ROOM | FLOOR |
|---|---|---|---|---|
| 4:00pm - 6:00pm | **Many Advocating Real Change (MARC)** MARC is a foundational learning focused on unconscious bias, stereotypes and privilege. This interactive experience is designed to help you identify where unconscious bias exists and to mitigate it through increased awareness and candid conversations. This introductory course will help you embrace what makes each of us different while also finding common ground to better see situations from someone else's perspective. The end result is a more inclusive environment which leads to greater understanding and innovation. | **Brian Reaves** Chief Diversity & Inclusion Officer **Richard Lopez** Director, Global Diversity and Inclusion | Shoal Creek AB | Main Level |
| 7:00pm - 8:00pm | **Welcome Reception** | Hosted by Joyce Mullen, Jay Snyder and Jim DeFoe | The Pavilion Lawn | |
| 8:00pm - 10:00pm | **Welcome Dinner** | | The Pavilion Lawn | |

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| TUESDAY, MARCH 24 | | PRESENTERS | ROOM | FLOOR |
|---|---|---|---|---|
| 6:30am - 8:45am | Group Breakfast | | Wildflower Atrium | Main Level |
| 8:00am | Registration Desk | | Wildflower Atrium | Main Level |
| 9:00am Start | Welcome, introductions and event expectations | Joyce Mullen & Jay Snyder | Shoal Creek AB | Main Level |
| | Dell Vision & Q&A | Special Guest | Shoal Creek AB | Main Level |
| | Dell Technologies Strategy - investing in the future & Q&A | Tom Sweet | Shoal Creek AB | Main Level |
| 10:30am - 11:00am | Break | | Shoal Creek Foyer | Main Level |
| | Better Together - VMware & Dell Technologies & Q&A | Greg Lavender | Shoal Creek AB | Main Level |
| | Digital & Services & Q&A | Howard Elias | Shoal Creek AB | Main Level |
| 12:00pm - 1:00pm | Lunch | | Wildflower Atrium | Main Level |
| | Go to Market Strategy & Q&A | Bill Scannell (supported by Aongus Hegarty & John Byrne) | Shoal Creek AB | Main Level |

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## TUESDAY, MARCH 24 (CONTINUED)

| | | PRESENTERS | ROOM | FLOOR |
|---|---|---|---|---|
| | Chief Customer Office Update & Q&A | Karen Quintos (supported by Aongus Hegarty & John Byrne) | Shoal Creek AB | Main Level |
| | Cloud Strategy & Q&A | Deepak Patil & Kyle Leciejewsk | Shoal Creek AB | Main Level |
| 2:30pm - 3:30pm | Break | | Shoal Creek Foyer | Main Level |
| | Technology Strategy & Q&A | John Roese | Shoal Creek AB | Main Level |
| | Security & Q&A | Mike Cote & John Scimone | Shoal Creek AB | Main Level |
| 5:00pm | Open Discussion | | Shoal Creek AB | Main Level |
| | Free time or Meetings | | | |
| 6:30pm - 7:30pm | Reception | | Wildflower Atrium | Main Level |
| 7:30pm | Dinner at Joyce Mullen's House | | Meet in Brazos Foyer for Transfer | Main Level |
| 10:00pm | Return to Omni Barton Creek | | | |

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# ACCESS TO THE FUTURE
## MARCH 22 - 25, 2020 – AGENDA

| WEDNESDAY, MARCH 25 | | PRESENTERS | ROOM | FLOOR |
|---|---|---|---|---|
| 6:30am - 8:45am | Group Breakfast | | Wildflower Atrium | Main Level |
| 8:00am | Registration Desk | | Wildflower Atrium | Main Level |
| 9:00am Start | Welcome Day 2 | Joyce Mullen | Shoal Creek AB | Main Level |
| | Dell Product Strategy and Innovation & Q&A | Jeff Clarke | Shoal Creek AB | Main Level |
| | Future of Work & Q&A | Jenn Saavadra | Shoal Creek AB | Main Level |
| 10:45am - 11:15am | Break | | Shoal Creek Foyer | Main Level |

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## WEDNESDAY, MARCH 25  (CONTINUED)

| | | PRESENTERS | ROOM | FLOOR |
|---|---|---|---|---|
| | Dell Technologies – Partner of the Future & Q&A | Darren Sullivan | Shoal Creek AB | Main Level |
| | Wrap & Close | Joyce Mullen & Jay Snyder | Shoal Creek AB | Main Level |
| 12:30pm - 1:30pm | Lunch | | Wildflower Atrium | Main Level |
| Afternoon | Partner Meetings<br>Meeting requests have been confirmed by your Partner Manager. | | Houston, Bull Creek Boardroom, or Wildflower Atrium | Main Level |
| | Transfers to Airport Begin<br>Departures to Austin Country Club for Dell Technologies Match Play (must be pre-registered) | | | |

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